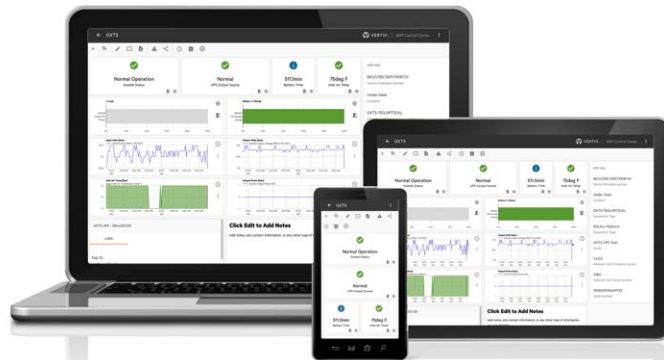


Overview

With the Vertiv™ MSP Control Center Program gain powerful new capabilities by generating new revenue streams and cost saving measures, including but not limited to:

- **Recurring revenues:** Monitor your customer's network infrastructure for added recurring revenue.
- **Lead generation:** Identify new opportunities to solve customer challenges and drive hardware sales, including new racks, uninterruptible power supplies (UPSs), rack PDUs, and other devices.
- **Fewer truck rolls:** Troubleshoot issues remotely.
- **Greater productivity:** Use online dashboards and analytics for fast, effective troubleshooting and issue resolution.
- **Customer service:** Maintain higher levels of service quality with greater visibility, proactive issue identification and faster resolution.

Vertiv's on-line Managed Service Provider (MSP) offering delivers recurring revenue by enabling remote management of your customers' IT network infrastructure.



Vertiv introduces the MSP Control Center, which features a vendor-agnostic network infrastructure monitoring platform that provides real-time visibility into network infrastructure equipment performance, including UPSs, PDUs, sensors, and other SNMP devices. Provide an extended level of service and support as a valued partner. Realize a recurring revenue stream that will grow your business and increase your profitability.

Accomplish these goals by becoming a Vertiv™ Managed Service Provider (MSP). Create new revenue, drive equipment sales, and increase productivity, while maintaining a higher level of customer service.

The Vertiv MSP Control Center offers a simple and intuitive cloud-based user interface that enables remote monitoring and analytics for multiple customers and locations, all from a single dashboard. The MSP Control Center empowers you to manage and resolve customer issues efficiently. Key capabilities include:

- **Lifecycle management:** Manage your customers' devices from installation through end-of-life. Proactively identify issues and recommend solutions to improve your customers' performance.
- **Asset management:** Seamlessly collect, organize and visualize the information you need to manage your customers' assets, power connections, thermal conditions and space. Receive and address alerts on issues in near real time.
- **Device auto-discovery:** Auto-discover and manage all your customers' SNMP devices, so that you can recommend proactive actions to drive performance, throughput and more.