



Grow Your ISV Business with Datalogic Mobile Computing

Mobile Computing: Leveraging the Datalogic Edge

Datalogic is the leading provider of data capture products and solutions. For more than 50 years, we have served customers globally with meaningful innovations and quality-driven products, gaining the trust of many Fortune 500 companies.

With a growing portfolio of mobile computing devices, we are committed to empower our customers with the most secure and ubiquitous mobile connected intelligence and enable them to collect, process, and analyze data on the go.

Collaboration and partnership are key to our success: our decades of experience and knowledge combined with those of our valued ISV partners, help secure and nurture close relationships with many of today's retail world titans. We live in a world where mobile technology is advancing at an incredible pace, and here at Datalogic, we are constantly pushing boundaries to create innovation, experiences, and solutions that bring real value. We would welcome you to join us as a partner in this incredible journey.

Our Aim

Deliver the most secure and ubiquitous mobile connected intelligence to help our customers to capture, process and analyze data on the go.



Why Datalogic?

The only European brand in the industry capable of providing a complete mobile offering of hardware, software and services. Our relentless focus on quality, security, innovation and sustainability have gained the trust of many Fortune 500 companies.



Our distinguishing factors



BUILT TO LAST



Datalogic Shield™ is a software service that delivers Android security support for Datalogic mobile computers

SECURITY

Datalogic Mobile Computing: a complete offering

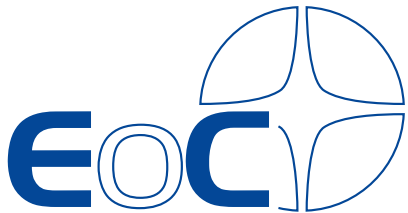
MOBILE COMPUTERS AND ACCESSORIES

Our industrial-grade, purpose-built mobile computers include pocket-sized to full-alpha-keyboard handheld devices, industrial PDAs, pistol-grip terminals, and Vehicle Mount Computers. All feature our best barcoding scan engine solutions and the most reliable platforms to power your latest applications. Our unique features like wireless charging, state-of-the-art scan engines, the latest Android OS, the power of AI, and Ease of Care support are just the icing on the cake.



SOFTWARE

A complete choice of middleware software solutions, tools, and SDK powers our Datalogic Mobility Suite to help customers configure, develop, protect, and optimize our devices. An ecosystem of our own and ever growing 3rd party innovative solutions like yours.



EASE OF CARE SERVICES

Everything you'd expect from a brand that cares. A comprehensive set of options to deliver the best post-sales support for repairing our devices and keep them running over the years.



OVERNIGHT
REPLACEMENT
COMPREHENSIVE



2-DAY
COMPREHENSIVE



5-DAY
COMPREHENSIVE



PREVENTATIVE
MAINTENANCE



INNOVATIONS



LEAD IN DESIGN AND MATERIAL

Product Portfolio

These pages showcase every possible device type to empower the most advanced retail applications of today. Every data capture requirement in retail, manufacturing, transport & logistics, and healthcare is made possible thanks to the comprehensive range of mobile computers, handheld & wearable scanners, and self-shopping products from Datalogic. By combining our best hardware with your innovative software applications, we will continue to help customers in any industry to perform at their best.

MOBILE COMPUTERS - PDA

Memor 3X



Why Memor 3X?

NEW

- Top data capture performance: 2 brand new scan engines with a range up to 10mt
- Streamlined future-proof computing & connectivity: Qualcomm 2.4 GHZ Octa core platform, 5G and WIFI 6E
- Easy of use & versatile solution: 6" display, 12h swappable battery
- Proven reliability & TCO: IP68 dust and water protection

Memor 3X Datalogic unique features

- 180° NFC contactless payment
- Green spot technology
- Wireless charging

MOBILE COMPUTERS - PDA

Memor 11



Why Memor 11?

- Green Spot technology that allows a high accuracy rate while keeping noise to a minimum
- Easy to handle thanks to the single-hand grip and the pocketable design
- Full communication coverage for indoor and outdoor
- Mobile payment ready
- The ultimate cost-effective solution for customers seeking flexibility and convenience in their daily operations

Memor 11 Datalogic unique features

- Wireless charging
- Swappable long lasting battery
- "Android Enterprise Recommended" for rugged devices

WEARABLE SCANNER CODiScan



Why CODiScan?

- Streamline accuracy and productivity working hands-free with a 180° high visible LEDs feedback, a smart aimer and a good read green spot on label
- Improved user comfort thanks to a compact lightweight design, multiple mounting options and the adjustable handtrigger
- Easy to use: continuous 2 working shift operations with a single charge, easy bluetooth pairing to host

CODiScan Datalogic unique features

- 16 hrs operations with a single charge
- Adjustable and modular handtrigger
- Light weight and small footprint

RETAIL



- Inventory; Mark-downs
- Shelf replenishment
- Price verification
- Assisted sales
- Self-shopping; Queue-busting
- mPOS (mobile POS)
- Picking; Put away
- Shipping & Receiving
- Cross docking

MANUFACTURING



- Quality control
- Inventory
- Warehousing
- Asset tracking

**SELF-SHOPPING
Joya Touch 22**



**Why
Joya Touch 22?**

- Boost Recharge feature ensures quick recharging, optimizing the number of devices needed per store, helping your ROI.
- Largest 4.3-inch color optimized display, ideal for in-store lighting conditions, improving readability during operations
- Already certified by several leading Self-Scanning software vendors and chosen by many big retailers as the go to device

**Joya Touch 22
Datalogic unique features**

- Green spot technology
- Wireless charging
- Customized colors

**MOBILE COMPUTERS - PDT
Memor K**



**Why
Memor K?**

- Lightweight, thin design and pocketable size allow personnel to use this device all day long without any stress or fatigue
- The extremely powerful CPU provides plenty of computational power to run any application smoothly and even several applications at the same time
- The soft rubber backlit keyboard makes it very easy to insert any kind of data even in dark environments

**Memor K
Datalogic unique features**

- Green spot technology
- Easy-swappable battery
- Ergonomic, light weight and pocketable size

**MOBILE COMPUTERS - PDT
Skorpio X5**



**Why
Skorpio X5?**

- Fully rugged – based on drop, tumble, and sealing specs – yet sleek and elegant design; reduce repairs and maintenance
- Datalogic Shield™ extends the lifecycle of Datalogic Android products, providing investment protection and bulletproof security
- The best performing device in its category and the ideal hardware companion for any of your warehouse applications that help streamline customers' processes

**Skorpio x5
Datalogic unique features**

- Largest 4.3" display in its class
- Powerful processor
- Near/far extra long range technology

T&L



- Picking and Receiving
- Cross docking
- Warehousing
- Inventory
- Field applications

HEALTHCARE







- Bedside point of care
- Pharmacy
- Inventory
- Patient management
- Specimen collection

Datalogic Mobility Suite




The Datalogic Mobility Suite is a comprehensive software ecosystem developed to enhance the Android™ experience and simplify the busy lives of mobile computer users. It includes a set of management, deployment, productivity and development Software and APIs to add value and improve the ROI of customers deciding to invest in mobile computers. Leveraging these Datalogic tools allow companies from all industries to make the end users' everyday work easier than ever.






TO PROTECT

-  Datalogic Launcher
-  Datalogic Enterprise Browser
-  Datalogic Shield
-  Datalogic Integrity Kit





TO CONFIGURE

-  Datalogic AEQR Code Enrollment
-  Scan2Deploy
-  OEM Config

TO DEVELOP

-  Datalogic SDKs
-  Visual Formatter
-  Wedge

TO OPTIMIZE

-  Battery Manager
-  Datalogic Logger
-  WiFi Guard
-  SoftSpot

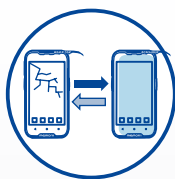
You can take advantage from our Datalogic SDK and APIs and empower your developers to create and integrate your applications in a safe and quick way. Finally, our Datalogic Shield allows customers to run your applications always on a secure and up-to-date device.



Open the QR code link to discover more about the Datalogic Mobility Suite

EASEOFCARE Service Programs

Datalogic's EASEOFCARE Service Programs provide superior life-cycle support to ensure that products are always operating at peak performance. Our market-leading Care programs are a key reason for customers to choose and keep Datalogic products, maximizing their uptime and lifecycle so that you can also be assured that your software is always running on a healthy and reliable device.



**FAST REPAIR TURNAROUND
(OVERNIGHT / 2 DAYS / 5 DAYS)**



**ACCIDENTAL DAMAGE
COVERAGE**



**BOTH WAYS FREIGHT
PAID BY DATALOGIC**



**3-5 YEARS CONTRACT
SERVICE OPTIONS**



Independent Software Vendor Program

**Shared Trust,
Shared Experience,
Shared Success!**



Datalogic Partners are recognized for providing unique business value and points of strength to complement our technology offerings. In partnership with the best technology partners we strive to bring value added solutions to our clients all around the globe.

ISV Membership Criteria

- A signed ISV Agreement
- The majority of company revenue is from software or software services
- Datalogic Mobile devices certified with ISV software solutions
- Organization of cross sales training on Datalogic and ISV solutions
- Provide technical support on ISV solutions directly to Datalogic customers
- Promote Datalogic products through marketing campaigns, joint sales presentations, sales referrals, and other marketing activities
- Develop a joint business plan to promote solutions in target markets
- Identify opportunities and inform Datalogic about these opportunities

Services And Benefits



COLLABORATION WITH DATALOGIC

- Introduction to our channel partner network
- Participation at channel partner events
- Develop joint business plans



TECHNICAL SUPPORT

- Pre and post-sales technical support
- Free demo kits and early adopter program
- Access to our developer community portal
- Participation at developer events



CO-MARKETING SUPPORT

- Increased visibility through targeted co-marketing campaigns such as events, direct marketing, advertising, etc.
- Seed units at new product launches



REFERRAL REWARD PROGRAM *(for projects registered and approved by Datalogic)*

- Easily register qualified opportunities and receive rewards for influencing Datalogic mobile computer business sales

For more information and to apply, visit www.datalogic.com/ISV or contact your local Datalogic representative.

