

## Eaton PredictPulse<sup>™</sup> Wireless bundled with Eaton 93PM, Power Xpert 9395 UPS models at startup

Eaton will install and activate during UPS startup the PredictPulse Wireless remote monitoring service for all Eaton 93PM and Power Xpert 9395 UPS models sold after January 1, 2022. Eaton will include a no-charge one year subscription, the appropriate 4G/LTE wireless modem, wireless data plan and installation so all eligible products will have the cloud-based remote monitoring activated during the factory warranty period.

- PredictPulse Wireless and installation during UPS startup is included within the UPS product price (no additional charge) and will be activated
- New product quotes in Bidman can have the PredictPulse Wireless feature monitoring removed (PredictPulse Wireless is the default) with no change in the product price; quotes can be changed for the network version or upgraded to Insight or Insight Wireless (paying the difference between the no-charge bundle and the upgrade)
- When customers request a UPS startup via the startup checklist, there will be an opt-out step to decline PredictPulse Wireless installation during UPS startup (no credit if PredictPulse Wireless isn't installed)
- Customers can upgrade to PredictPulse Insight Wireless during the product purchase, or from the UPS Service Configurator, for an additional fee (the difference in value between the basic and predictive offering price)
- The PredictPulse Wireless monitoring will be enabled for the first year and can be renewed or purchased along with an extended warranty, service contract or as a standalone subscription. Eaton may remove the wireless hardware upon request or for customers that decline to use PredictPulse Wireless.

New Eaton 93PM and Power Xpert 9395 UPS product quotes will include this bundled monitoring feature starting December 1, 2021. All new quotes will include the PredictPulse end user license agreement (EULA), privacy policy and SOW R-32 PredictPulse so customers are informed of this new remote monitoring feature.

## PredictPulse Wireless

PredictPulse Wireless bundles the PredictPulse subscription, the appropriate 4G/LTE wireless modem and a wireless data plan. Wireless can be added to any existing PredictPulse subscription.

## Sales tools and collateral

New brochure, customer presentations, SOW's, Privacy Policy, EULA, user help and FAQ content is available on the PredictPulse landing page <u>www.eaton.com/PredictPulse</u>.

For more information about PredictPulse remote monitoring service, visit Eaton.com/PredictPulse.

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