

### EcoCare for Single-Phase UPS

#### A next generation service membership

It has never been a better time **to boost our partnership** to help your customers accelerate their **digitization and decarbonization journey** without compromising on resiliency and efficiency while helping optimize costs.

Managing a fleet of single-phase UPSs can be challenging, not only when it comes to budget but also personnel resources.

With EcoCare membership, we offer the depth of our expertise combined with innovative digital capabilities across the single-phase UPS lifecycle. Leveraging your knowledge and proximity, we build a comprehensive understanding of the unique edge architecture that powers your customer's business, so that we can help them minimize downtime, maximize operational efficiency and safety, and contribute to a smaller carbon footprint.

We help you unlock the full potential of your customer's connectable single-phase UPS with:

- 24/7 proactive monitoring and advice from Schneider Electric experts, allowing your customers' teams to focus on other activities, but still providing centralized visibility.
- Exclusive access and faster response times: We support and
  maintain your customers' fleet with fast response times and on-site
  intervention. Labor and spare parts can be included, saving on costly
  unplanned dispatch expenses.
- Preferred rates for on-site data asset collection for your customers, through EcoConsult Audit, to gain visibility into their inventory baseline for current and future distributed IT asset management.

**Unleash and grow your business for tomorrow** by offering EcoCare, our exclusive services membership.



# Why add EcoCare to your business portfolio?

- 1. Increase your revenue by:
- Leveraging simple, dedicated tools and processes that make you more self-reliant and reduce friction
- Expanding into e-commerce with our simplified and powerful offer position and marketing support
- Unlocking incremental value through the entire service lifecycle: become the customer's lifecycle service manager through mySchneider (optional)
- **2. Stand out from your competition** with an exclusive services membership for your customers, enabling you to:
- Provide maintenance recommendations and help improve their business performance and efficiency.





## Explore EcoCare for Single-Phase UPS

### Products covered



Back-UPS (Essential only)



**Smart-UPS** 

### Discover a simplified experience



In your daily role, you need an easy-to-use quoting tool, so that you can build EcoCare solutions promptly to share with your customers. Leverage our single-phase Service Selector tool, available in the Design Portal, and choose the right services for your customers quickly and efficiently.

Explore today



Easily manage your customers' assets with the mySchneider portal, a customized digital experience that provides 24/7 visibility of assets under management, online chat, warranty status, entitlements, visits scheduling, reports, and more!

Register now

### Why Schneider Electric Services?

Our EcoStruxure™ loT platform utilizes **proprietary Al models** built on exclusive manufacturer knowledge to deliver condition-based services. These models are refined by **300+ in-house data scientists**, leveraging data from the industry's largest installed base. With over **6,000 electrical and cooling engineering experts**, including remote specialists, on-site technicians, and dedicated Customer Success managers, which help ensure EcoCare member's success and the efficiency of their operations.

EcoCare for Single-Phase UPS			Essential	Advanced
Support to operations	Access to mySchneider portal	Chat, visibility of assets and warranty status	•	•
		Scheduled visits and reports	_	•
	Technical Support	Emergency support 24/7 hotline	•	•
	Emergency Support	Break-fix on-site intervention Service Level Agreement* - Next Business Day	_	•
		On-Site intervention cost		
	Customer Success Management**		_	•
Replacement Parts	Replacement parts, including batteries		•	•
Monitor and Optimize	24/7 Monitoring and alarming	Proactive technical assistance in case of alarms Automatically generated reports	Option members-only	•
	Consultancy by our experts with advanced analytics**	Annual consultation meeting with recommendations to improve maintenance and insights into operation	_	•
Workforce empowerment	Advanced online training courses to empower your staff for basic troubleshooting and self-monitoring		-	Option members-only
On-site assessment	EcoConsult Audit with On-site data collection service for obtaining UPS fleet details, age and health		Option	Option

<sup>\*</sup> Maximum zone coverage might vary according to your country. Please check with your local services representative.

se.com/services

Life Is On



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<sup>\*\*</sup> Qualification based on single-phase UPS fleet size might vary according to your country. Please check with your local services representative.