

Launch Bulletin – PMB-10902

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Bulletin Type (Select One)		Business Segment		Portfolio	Applicable Region(s)	
	 □ Distributor Notice ☑ Product Marketing Bulletin ☑ SWS □ Solutions □ Servi 			Tablets	⊠ NA ⊠ EI ⊠ LA ⊠ A	

Description:	ET80 / ET85 Win 10 IoT LTSC Launch Announcement
Reason for Change:	PMB-10902: Announcing the Launch of Windows 10 IoT Enterprise LTSC configurations for ET80/ET85 12" Windows Rugged 2-in-1 Tablet

1. Introduction

Introducing the availability of Windows 10 IoT Enterprise LTSC configurations for the ET80/ET85 Rugged 2-in-1 Tablet. This is another example of Zebra's investment in the ET80 / ET85 platform and rugged tablets. These configurations provide an additional OS solution for those requiring Windows Enterprise LTSC (Long-Term Servicing Channel) in their operations. Windows Pro configurations will continue to be available. LTSC provides an extended service lifecycle for those use cases that do not require frequent feature updates.

Windows 10 IoT Enterprise LTSC is generally applied to focused task devices. Please refer to Microsoft documentation to determine if LTSC is appropriate for your circumstances. The OS version on these configurations is Windows 10 IoT Enterprise LTSC 2021.



2. Configurations Available for Booking

Disclaimer: Pricing shown below is based on current Zebra system exchange rates.

Part Number	Description	Global Discount Categor y	List Price Global (USD)	EMEA List Price (EUR)	Planned First Book Date
ET80A-0E5A1-000	Rugged Tablet, ET80, 12" QHD Sunlight readable display, WLAN, Win10 IoT Ent LTSC, i5 11th gen, 8GB, 128GB PCIe SSD, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$2,649	€ 2,199	Booking Now
ET80A-0E5A2-000	Rugged Tablet, ET80, 12" QHD Sunlight readable display, WLAN, Win10 IoT Ent LTSC, i5 11th gen, 8GB, 256GB PCIe SSD, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$2,799	€ 2,324	Booking Now
ET80A-0E5A2-CF0	Rugged Tablet, ET80, 12" QHD Sunlight readable display, WLAN, Win10 IoT Ent LTSC, i5 11th gen, 8GB, 256GB PCIe SSD, BCR, FPR, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$3,199	€ 2,656	Booking Now
ET80A-0E5B2-CFA	Rugged Tablet, ET80, 12" QHD Sunlight readable display, WLAN, Win10 IoT Ent LTSC, i5 11th gen, 16GB, 256GB PCIe SSD, BCR, FPR, PTA w/ WIFI, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$3,549	€ 2,946	Booking Now
ET85B-3E5A1-000	Rugged Tablet, ET85, 12" QHD Sunlight readable display, 4G WWAN w/GPS, Win10 IoT Ent LTSC, i5 11th gen, 8GB, 128GB PCIe SSD, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$2,899	€ 2,407	Booking Now
ET85B-3E5A2-000	Rugged Tablet, ET85, 12" QHD Sunlight readable display, 4G WWAN w/GPS, Win10 IoT Ent LTSC, i5 11th gen, 8GB, 256GB PCIe SSD, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$3,049	€ 2,531	Booking Now
ET85B-3E5B2-000	Rugged Tablet, ET85, 12" QHD Sunlight readable display, 4G WWAN w/GPS, Win10 IoT Ent LTSC, i5 11th gen, 16GB, 256GB PCIe SSD, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$3,299	€ 2,739	Booking Now



ET85B-3E5B2-CFC	Rugged Tablet, ET85, 12" QHD Sunlight readable display, 4G WWAN w/GPS, Win10 IoT Ent LTSC, i5 11th gen, 16GB, 256GB PCIe SSD, BCR, FPR, PTA w/ WWAN-GPS-WIFI, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$3,799	€ 3,154	Booking Now
ET85C-3E5A2-000	Rugged Tablet, ET85, 12" QHD Sunlight readable display, 5G WWAN w/GPS, Win10 IoT Ent LTSC, i5 11th gen, 8GB, 256GB PCIe SSD, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$3,399	€ 2,822	Booking Now
ET85C-3E5B2-000	Rugged Tablet, ET85, 12" QHD Sunlight readable display, 5G WWAN w/GPS, Win10 IoT Ent LTSC, i5 11th gen, 16GB, 256GB PCIe SSD, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$3,649	€ 3,029	Booking Now
ET85C-3E5B2-CF0	Rugged Tablet, ET85, 12" QHD Sunlight readable display, 5G WWAN w/GPS, Win10 IoT Ent LTSC, i5 11th gen, 16GB, 256GB PCIe SSD, BCR, FPR, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$4,049	€ 3,361	Booking Now
ET85C-3E5B3-00A	Rugged Tablet, ET85, 12" QHD Sunlight readable display, 5G WWAN w/GPS, Win10 IoT Ent LTSC, i5 11th gen, 16GB, 512GB PCIe SSD, PTA w/ WIFI, F&R Cameras, NFC, IP65, 3yr std wty, (PWRS & Keyboard sold separately)	T1	\$4,049	€ 3,361	Booking Now

3. Country Release Schedule

There is no additional regulatory certification required, therefore Windows 10 IoT Enterprise LTSC configurations will follow the same regulatory timelines as the current Windows Pro configurations. For those countries currently shipping Windows Pro configurations such as the United States, EU countries, and many others, the initial First Ship date for Windows 10 IoT Enterprise LTSC configurations will be May 30, 2022. Other countries releases will follow as overall regulatory certifications complete.

4. Future Configurations

Additional SKUs may be added post launch. Please consult Solutions Pathway.

5. Reference Material on the Web

The ET80/ET85 product information and marketing assets can be found on <u>Partner Gateway Product</u> <u>Microsite</u> and on <u>www.zebra.com/et8x-series</u> including, but not limited to:



- ET80/ET85 Data sheet
- ET80/ET85 Battlecard
- ET80/ET85 Customer Presentation
- ET80/ET85 Selling Guide
- ET80/ET85 Reasons to Sell
- ET80/ET85 Reasons to Buy
- ET80/ET85 Infographic
- ET80/ET85 Product Video

For Zebra associates, product information is available on <u>The SOURCE</u>. Use search term: "ET80" and/or "ET85".

- Software Support: at http://www.zebra.com/support and search "ET80" and/or "ET85"
- Graphics Library: For product photography, visit the <u>Media Library</u>, and search word "ET80" and/or "ET85"

6. Zebra Services

The following Services are available to keep the ET80/ET85 operating at peak performance throughout its lifecycle. Please see Zebra Solutions Pathway at time of launch for a complete list of Service offerings.

Support Offer	Service Description	Service Part Number	Time of Purchase	Length of Coverage
Zebra OneCare Essential	 Multiple years of seamless coverage at a one-time cost Depot repair with 3-day in-house turnaround time Covers: Normal wear and tear Internal and external components damaged through accidental breakage Select accessories that ship together with the product 	Z1AE-ET8XXX-3C00	Up front with the	3 years
(Keyboard coverage must be purchased additionally – see options below)	Devices can be returned to depot with or without the internal Hard Drive. Visibility OneCare (formally Dashboard)	Z1AE-ET8XXX-5C00		5 years
Zebra OneCare Select	 Multiple years of seamless coverage at a one-time cost Advance device replacement Commissioning Covers: Normal wear and tear Internal and external components damaged through accidental breakage 	Z1AS-ET8XXX-3C03	hardware (prepaid) or within 30 days thereafter	3 years
(Keyboard coverage must be purchased additionally – see	 Select accessories that ship together with the product Devices can be returned to depot with or without the internal Hard Drive. Visibility OneCare (formally Dashboard) 24/7 Level I support 			
options below)	 Automatic application of engineering changes Full access to technical support resources Rights to download and use software releases and supporting documentation 	Z1AS-ET8XXX-5C03		5 years
	 Zebra OneCare comprehensive maintenance for Xplore keyboard, must be ordered with Zebra OneCare agreement for the tablet of like term. 	OPT-KYBDXP-1		1 year
		OPT-KYBDXP-2	Up front with the	2 year
Zebra OneCare Keyboard Coverage		OPT-KYBDXP-3	hardware (prepaid) or within 30 days	3 year
		OPT-KYBDXP-4	thereafter	4 year
		OPT-KYBDXP-5		5 year



7. Software Support and Entitlement Process

Except for warranty coverage, which will be as specified below, End User Customers are required to have a valid Zebra OneCare Technical Support and Software (TSS), Special Value, Essential or Select service agreement in place to be entitled to any restricted software including Printer Profile Manager Enterprise, Enterprise Connector, telephone and e-mail support. End user Customers will need to provide product information when initiating their support requests, including the serial number of the product configuration(s) for which they require restricted software and/or support.

For warranty coverage, software is licensed "as is" with no warranty. However, unless otherwise stated by Zebra in the product warranty exceptions list at https://www.zebra.com/content/dam/zebra_new_ia/en-us/support-and-downloads/general/Warranty/product-warranty-exceptions-list.pdf or in a sales agreement between Zebra and End-User Customer, for restricted software and for licensed demoware, as identified at zebra.com, End-User Customer may, for a period of 90 days from when the instance of Software or Hardware are first shipped by Zebra or, with proof of purchase or license, from the purchase date whichever is later, obtain if available, releases, from https://www.zebra.com/us/en/support-downloads.html and technical support.

End User Customers who wish to purchase a services agreement can do so through the normal channels that they currently use to purchase Zebra products and services. Requests to download restricted software releases are completed through Support and Downloads pages at https://www.zebra.com/us/en/support-downloads.html. For purposes hereof End User Customer means the original user of the product.

8. Other Information

NOTE: PLEASE REFER TO THE LINKS BELOW FOR THE MOST UP TO DATE PRODUCT INFORMATION AND PRODUCT OPTIONS. INFORMATION SUCH AS GLOBAL (REGION SPECIFIC) PRICING, PRODUCT AVAILABILITY, AND PRODUCT ACCESS CODES ARE AVAILABLE. ZEBRA ASSOCIATES SIGN INTO THE EMPLOYEE PORTAL USING YOUR COREID/USER NAME AND PASSWORD. ZEBRA PARTNERS/DISTRIBUTORS SIGN INTO PARTNERGATEWAY. THE SOLUTIONS PATHWAY LINK WILL BE UNDER "CONNECTING TOOLS".

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9. Frequently Asked Questions

Q. Can devices purchased with Windows IoT Enterprise LTSC later change to Windows Pro?

A. Zebra Windows 10 IoT Enterprise LTSC configurations will be licensed for Windows 10 IoT Enterprise LTSC configurations, not Windows Pro. However, many enterprises have direct license agreements with Microsoft that may enable changes to the OS applied to the device. There is no ET80 / ET85 hardware difference related to the choice of Windows Pro or IoT Enterprise LTSC OS.



Q. Where can I find the necessary drivers for ET80 / ET85 IoT Enterprise LTSC configurations?

A. At the Zebra support page referenced earlier in this document. These are the same drivers as used in Windows Pro configurations.

Q. What should I expect for feature updates with Windows LTSC?

A. LTSC is Long-Term Servicing Channel, which provides Microsoft extended lifecycle support, but without the feature updates typical in standard servicing channels. Microsoft typically updates LTSC versions, which can have new features, every 2-3 years. Bug fixes are provided at a normal cadence.

Q. Is Wifi 6E available with Windows 10 IoT Enterprise LTSC 2021?

A. Wifi 6 is supported in Windows 10 IoT Enterprise LTSC 2021, but Microsoft support for the 6 GHz band enabled with Wifi 6E requires Windows 11, which will be available later this year for Windows Pro configurations. Currently there is no Windows 11 IoT Enterprise LTSC available from Microsoft. When one is made available Zebra will determine if an update is feasible.

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